

September 24, 2018

Dear Pavco Customer:

As we approach the winter season, we would like to remind our customers of the Pavco products that are vulnerable to freezing.

Listed directly below are products that should never be allowed to freeze. These products may not be recovered if frozen. Unfortunately, there is no way to provide heated service when shipping by ocean. Therefore, our foreign partners should consider ordering enough material in the fall months to maintain adequate stock through the coldest winter months. If you order these items during the colder months, Pavco will not share in the financial loss if the products freeze rendering them useless.

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|----------------------------------|-----------------------------|
| Apex Carrier 5X (ZB1423C) | HyProCoat 437 (NC437) |
| Antifoam E-10 (FR200) | HyProCoat 455PH (NC455PH) |
| Clean-R-90LS (CR90LS) | HyProCoat 570 (NC570) |
| Clean-R-90LSE (CR90LSE) | Pavcoat 500 (PC500) |
| Clean-R- 90X (CR90X) | Legacy Starter (ZB1420) |
| Hex-A-Gone A1020 Wetter (HGA120) | Merlin Starter (ZB1533) |
| HyProAdd HPB (ZC1433HPB) | Merlin Starter 5X (ZB1533C) |
| HyProCoat 330 (NC330) | Pavcoat TTF810 (CIS810) |
| HyProCoat 330CA (NC330CA) | UV-DY Liquid (DYUVLIQ) |
| HyProCoat 330CB (NC330CB) | Ziron Starter (FE300) |

Listed directly below are Pavco products which require specific methods to recover the product if allowed to freeze. The following products must be thawed then heated to 120° - 130° F and stirred before using. These products will be perfectly effective if recovered using this procedure.

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| Additive 1935 (ZB1525) | NiClipse C Brightener (ZN5015R) |
| Apex Toner 5X (ZB1523C) | Niclipse C Complexor (ZN5010) |
| Brt II Conc A (ZB1010CA) | Pavco R47 (RMR47) |
| Brt II (ZB1010) | Pavco R 46 (RMR46) |
| Hex-a-gone 1020 BC Maint (HG111) | Pavbrite SN Carrier (SN100) |
| HyProBlue (ZC1430) | Pavmatte SN Replenisher (SN200) |
| Hyproblue R (ZC1430R) | Smart Zinc Toner (ZB715R) |
| HyProTec 1010 (ZC1405MG) | Smart Zinc Carrier (ZB705) |
| K3 Maint Comp Rack & BBL (ZB1005,ZB1006) | PPS30552 TVC Catalyst |
| K3 Starter Conc A (ZB1000CA) | PPS 30554 TVC EXT |
| LiquiClean Lectro NA (CR340) | PPS30553 TVC MS |
| Merlin Brightener (ZB1534R) | Ziron Brightener (FE400) |
| Merlin Brightener 5X (ZB1540R) | NH4 Maint comp Rack& BBL (ZB657,ZB658) |
| Mirage ACC (ZB1521) | Ziniloy 3028 NIC (ZNA222) |

All other liquid Pavco products, if allowed to freeze, must be thawed and stirred before using. Please make a note of these products listed and plan appropriately to avoid problems in the coming winter. Please do not hesitate to contact us with any questions.

Sincerely
Pavco Inc.